

Daniel Sada

danielsamisada@gmail.com

San Jose, California, U.S.A

[linkedin.com/in/daniel-sada](https://www.linkedin.com/in/daniel-sada)

Work Experience

- | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------------------------|
| AWS Solutions Architect | Thinglogix | February 2024–May 2024 |
| <ul style="list-style-type: none">Developed a monitoring and alerting dashboard using AWS QuickSight for a shelter referral network, automating infrastructure monitoring and data tracking in a PostgreSQL database.Implemented CI/CD pipelines for AWS Greengrass devices (Lambda, RDS, CloudFormation) to automate deployments, improving reliability and performance for over 400 government IoT devices.Led DevOps initiatives by managing CI/CD pipelines, ensuring seamless deployments, and validating offshore development teams, and fixing deployment errors.Optimized POC AI chatbots for Shopify vendors using OpenAI and Griptape tools, enhancing NLP capabilities through automated workflows in Python and Node.js. | | |
| Solutions Engineer | Verkada | January 2022 - January 2024 |
| <ul style="list-style-type: none">Brought in \$9MM of channel sales by certifying and enabling over 250 channel partners93% average quota attainment over 2 yearsDesigned and implemented company-wide product competency evaluation for sales and channel teams for over 800 sales repsCreated the first company API Demo using AWS (S3, Lambda, Cloudfront, API Gateway)Led pre-sales technical effort to a sales team of 15+ account executives, became a trusted advisor to customers (CTOs, CEOs, Heads of Network Engineering), assisted the sales team designing security systems and quotes, and created solutions for unique customer challenges | | |
| Customer Service Engineer | Wallbox | February 2021 - October 2021 |
| <ul style="list-style-type: none">Established a proper service engineering ticketing process for NA to properly escalate issues to respective teams, resulting in 25% MTTRStreamlined technical support and guidance to the Customer Service team by forming SQL queries and creating over 25 troubleshooting guidesCreated reliability testing guidelines between EV chargers and 15 different EV models to ensure compatibility with most common EVsDiagnosed a manufacturing EMF bug which was found to affect 5% of all new EV Charger units, leading to pre-emptive RMAs | | |

Education and Activities

- | | |
|------------------------------------------------------------------|---------------------|
| • B.S. Electrical Engineering , San Jose State University | 2016-2020 |
| • IEEE Event Coordinator | 2018-2020 |
| • Assyrian Youth Federation of America, President | 2022-Present |

Skills

- **Programming Languages** Python, Javascript, C
- **Technologies** AWS, Docker, Kubernetes, GitLab CI/CD, Terraform, CloudFormation, Scripting, Node/Express, Cloudflare, Networking, HTTP, CI/CD, Git, React
- **Multilingual** English, Spanish, Assyrian, Arabic
- **Certifications** AWS Certified Solutions Architect - Associate, CompTIA Network+, Security+